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But, whatever the viewpoint, we urge New Products Management 11e / Crawford & Di Benedetto Part I Overview, and Opportunity Identification/Selection you to develop fully the idea that new products are a high-risk area of management, that careers can be made or lost here, and that the managerial approaches are usually built around this risk factor.

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Chapter 02 The New Products Process

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Crawford's New Product Management 12e provides the management approach to teaching new products, with the perspective of marketing. Adopters of previous editions will notice that the format is slimmed down to 18 chapters. This streamlined presentation focuses on topics that will be of most importance and interest to new product managers. Significant updates can be found throughout.

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